



2018 ANNUAL REPORT

Thank you for being a part of Intown Collaborative Ministries' best year yet! As an organization we housed 77 individuals, served 1,338 neighbors at the food pantry and co-ops, and engaged with 148 homeless neighbors to begin the process of providing resources and a home. We experienced a record-breaking fundraising year, employed more staff than ever before, and began to establish ourselves as a leader in homeless outreach services in the City of Atlanta. This has not been possible without your support!

The reality of a record-breaking year for Intown is that there is record breaking need in our city and in our neighborhood. The improving economy has not equated to reduced numbers at the pantry; we saw a 15% increase in the number of families seeking support this year. Increased availability of housing has helped many, but still more neighbors remain on the streets in need of our help.

That is why the theme of our report this year is resilience, maintaining core purpose in changing circumstances. This annual report will show you how our clients, programs, and staff exhibit the trait of resilience.

This past year, the Board of Directors created a new strategic plan for the organization that would enable Intown to live out its resilience, authentically and coherently, for the next four years. With the strategic plan now in place, we are investing our largest surplus ever from last year to serve more neighbors in meaningful ways and strengthen Intown for future growth.

Our clients are resilient, our supporters are resilient, and we are continually working to ensure Intown Collaborative Ministries is a resilient organization you can count on to meet the needs of the hungry and homeless in our neighborhood.

SHELBY ROBERTS

Chair, Board of Directors





By the time we meet people, they have been through many hardships. Mothers and grandmothers bring in hungry kids—and themselves— to our food pantry every week. Folks spending time out in the elements come in to our clothing closet for warm, dry socks and clothes. Neighbors sleeping in the woods and parks or under

bridges are toughened up to a dangerous life sleeping outside. The people I've met through our programs are some of the most resilient people I know.

I consider myself fairly tough. I grew up playing football in the fall and camping in the winter in the upper Midwest. If I were homeless outside in Atlanta, I think I could survive the physical elements.

But I don't know that I could handle the emotional and the spiritual toll that poverty and homelessness takes on a person. People who come to us at Intown are disregarded, forgotten, there but not seen. They are those people "on Food Stamps" or "the homeless." I'm often guilty of it, too. When someone approaches me who "looks homeless," my mind instantly creates a fictional story about them, and I interact with *my story* of them, not the real person in front of me. Stripped of their individuality, our clients and guests exist as a separate class of beings, human, but not like "normal" people like the rest of us.

Our work is often difficult, but it is rarely complicated. Our compassionate staff and volunteers meet people face-to-face, with a smile and hope and often with food. We meet people whose lives are not going how they pictured them when they were kids, and we show them that we care. We call them by their names and let them know that we see them as the unique people they are. Then we walk with them—through the pantry line to get groceries for their family or from sleeping outside under an overhang to their own warm and safe apartment.

The people we meet and serve are plenty strong. They have more resilience than I or most of us will ever have. We commit to walking with them, holding hope, and following through on our promises to not let go until they're in a better place.

BRAD SCHWEERS
Executive Director

FINANCIAL OVERVIEW

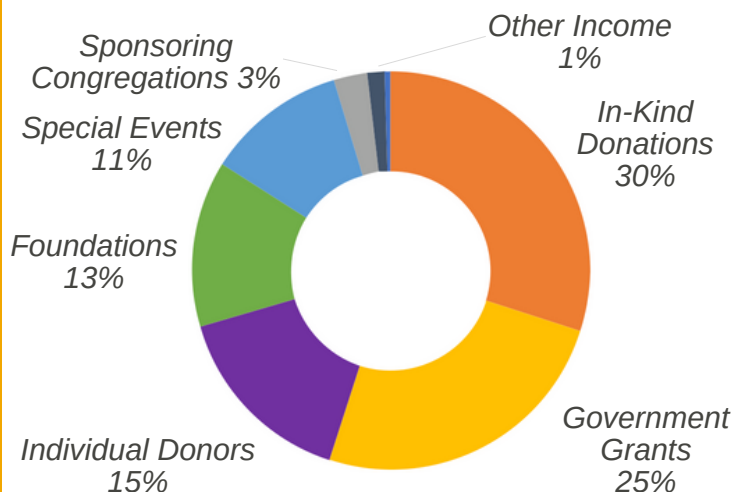
INCOME STATEMENT

In-Kind Donations	250,565
Sponsoring Congregations	22,157
Individual Donors	129,962
Special Events	96,013
Foundations	113,150
Government Grants	210,565
Program Income	3,999
Other Income	12,159
Total Income	\$838,570

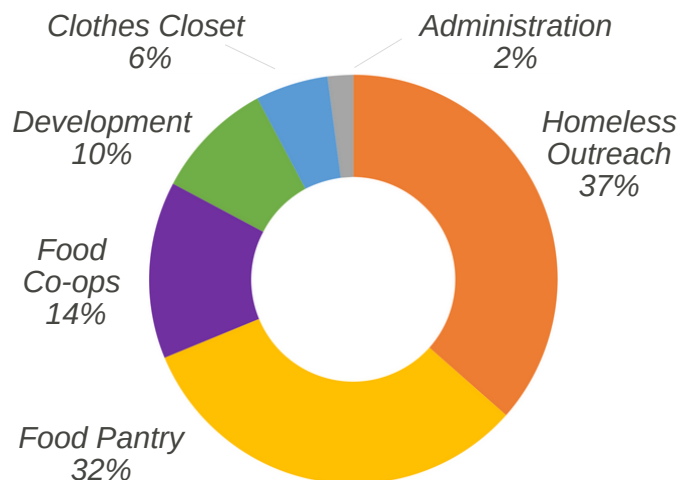
Administration	14,428
Development	68,852
Homeless Outreach	264,330
Clothes Closet	41,623
Food Pantry	232,525
Food Co-ops	101,222
Total Expenses	\$722,982

Net Income **\$115,588**

REVENUE BY SOURCE



EXPENSES BY PROGRAM



STRATEGIC PLAN

Intown Collaborative Ministries' 2018-2022 Strategic Plan, set forth by the Board of Directors, prepares the organization to sustain its growth. As we continue to establish ourselves as the leader in homeless outreach in the City of Atlanta, this plan enables organizational development in a diversified fashion. The plan focuses on our two core service areas - homeless outreach and food/hunger outreach - and the core supporting areas of community outreach and partnerships, organizational stability, and the financial stability of the organization. Each section of the plan is led by a committee comprised of Board and staff members. The plan gives us focus, drive, and determination as we begin this important year working to make sure the growth in our food and homeless outreach programs is sustainable for years to come.



VISION

A thriving community equipped to provide prompt and effective support for those experiencing homelessness and hunger

MISSION

To prevent and reverse homelessness and hunger in Intown Atlanta

VALUES

Dignity - Treating all people with respect and compassion

Relationships - Building meaningful partnerships with our clients and others to address homelessness and hunger in our community

Accountability - Establishing mutual trust and responsibility among our clients, staff, and board while being good stewards of our resources

Empowerment - Fostering a community where clients, staff, board, and volunteers are able to achieve their potential

Sustainability - Focusing on delivering long-term solutions for our clients while ensuring we will be here for as long as we are needed.

BOARD OF DIRECTORS

Officers

Shelby Roberts, MPH, Chair, Principal Consultant, SSR Advisors

Bill Levisay, MBA, Vice Chair, Principal, Levisay Consulting

Tom Rittle, MBA, Treasurer, Senior Manager, The Home Depot

Alina Capanyola, MBA, Secretary, Senior Consultant, Deloitte Consulting

David Brackett, Esq., Immediate Past Chair, Partner, Bondurant, Mixson & Elmore

Brad Schweers, MTS, (ex officio), Executive Director, Intown Collaborative Ministries

Members

Erin Chance, Esq., Attorney, Chance Law LLC

George Chidi, MBA, Social Impact Director, Central Atlanta Progress

Chris Griffith, MBA, Case Team Leader, Bain & Company

Brett Hardin, PhD, High School Coordinator, Paideia School

Kevin Harris, Community Volunteer

Mayuri Joshi Head, MBA, Strategy & M&A Advisory Manager, KPMG

Samaha Hodges, MPH, Program Manager, American Cancer Society

Joe Kingma, Esq., Partner, Carlock Copeland & Stair

Mike Lynch, MBA, Strategy Consultant, Bain & Company

Heather Regnault, MAcc, President, Piedmont Tennis Association

Meg Smothers Robinson, Esq., Executive Director, Georgia Alliance for Progress

Alex Watts, MBA, Vice President, Merrill Lynch

FOOD PANTRY

Every Saturday, the Food Pantry seeks to alleviate the immediate hunger of our neighbors experiencing food insecurity while providing guests a sense of dignity and control. As a client choice food pantry, we provide a selection of shelf stable foods, fresh baked goods, produce, and refrigerated meats and dairy from which our guests can choose. Guests customize their selections to best fit their unique situation and prepare a week's worth of meals for their family. This year, we experienced a 15% increase over last year in the number of guests seeking assistance from the pantry.

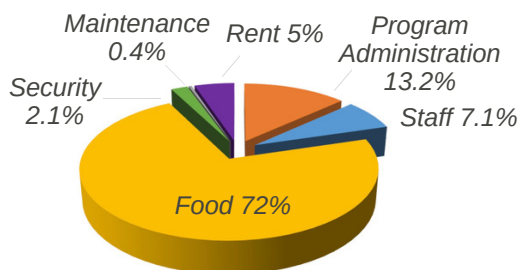


**1,289 Unique
Individuals Served**

**150 Average Number of
Guests Served Per Week**

**82,748 Meals Made With
Food From Pantry**

Food Pantry Program Expenses



CLOTHING CLOSET

The Clothing Closet is a boutique-like "shop" for low income neighbors and individuals experiencing homelessness to meet basic needs for clothing and hygiene products with dignity. The Clothing Closet is stocked almost completely with donated goods.



229 Unique Shoppers

**2,961 Items of clothing
distributed**

**736 Hygiene products
distributed**

**\$29,192 Value of goods
distributed**

VOLUNTEER SPOTLIGHT

One Saturday, we opened up the food pantry building to discover four inches of standing water on the tile floor from a burst pipe, recalls Rev. Sally Oakes, Director of Food Ministries. We had to bail out water, throw out soggy cereal boxes, and assess and restock the pantry line. **Caitlin Bohannan**, one of our volunteer Distribution Leaders, sprang into action and helped us get food out to our guests on time.

Caitlin was resilient, holding fast to her purpose that morning despite the changing environment. A purpose, says Caitlin, that became clear to her four years ago when she signed up to volunteer at the Intown Food Pantry with other members of Glenn Memorial United Methodist Church on their annual day of service, Good Neighbor Day. Caitlin feels called to get to know her neighbors as they visit the pantry and to let them know that their community cares about them as individuals. "My personal favorite thing," says Caitlin, "is running into our pantry guests at the library or down in Little Five Points and knowing everyone's name." For Caitlin, there is power and hope in volunteering at the Food Pantry; she sees time spent in service as a way to build empathy and

equip people with the knowledge and experiences necessary to come up with better solutions to prevent and reverse hunger and homelessness. As for the future, Caitlin looks forward to the day when the pantry is no longer needed. Until then, she says, she would like to see not only more fresh and frozen produce on the pantry line, but also the exploration of other ways Intown can fill in the gaps of caring for our community.



FOOD CO-OPS

We operate Food Co-ops at two low-income housing units on Ponce de Leon Avenue, providing food security and community-building for 49 of our neighbors. Co-op members join and pay only \$10 per month to receive over \$100 worth of groceries of their choosing twice a month, including fresh fruits and vegetables. We believe that every member has gifts to offer and that gathering in community regularly leads to fuller, healthier lives. All members perform tasks from planning and running meetings, ordering food, collecting dues, and checking in on members who are missing.



**\$132 Value of food received
for \$10 monthly membership**

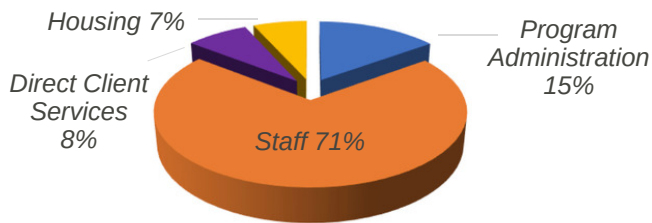
**13,414 Pounds of fresh
produce distributed**

**38,588 meals made with food
distributed from co-ops**

HOMELESS OUTREACH

Our Homeless Outreach Program specializes in assisting the City of Atlanta's individuals experiencing chronic homelessness - people with a disabling condition who have been continuously homeless for a year or more. To the right, an overview of our four-step process includes the number of individuals experiencing chronic homelessness Intown has engaged, enrolled, and housed in the past year. Intown's team is the most effective in the City of Atlanta. From the dozen agencies working with chronically homeless people, 35% of those who moved into housing came from Intown.

Outreach Program Expenses



GRADUATE SPOTLIGHT

Going through a lot makes one tough. Resilient. **David Swank** has been through a lot. The son of an Air Force officer, David was born in England and moved with his family to Texas when he was a kid. He and his younger siblings had a difficult childhood with their alcoholic and abusive father, and they left with their mother when David was a young man.


As soon as he could, David enlisted in the Army. It was 1976 and the Vietnam War had just ended. He served his country for six years, moving up the ranks to Staff Sergeant in the infantry. After his honorable discharge and a career, David moved to Atlanta to be with his ailing mom. After her passing in 2000, his anxiety and depression worsened, and David was unable to return to work. He was jobless and homeless, sleeping in parks along Ponce de Leon Avenue.

But David found a church made up mostly of homeless folks and he became a member and leader.

That's where Intown's outreach team connected with him. David began talking with Intown's outreach worker




ENGAGE

 Outreach team gets to know individuals and families experiencing homelessness on the streets, in our office, or by referral

148
Individuals

On average, this step takes 1-2 months, but may take many years


ENROLL

 Outreach workers assess clients' needs and barriers to housing

112
Individuals


Clients are entered into the Atlanta city-wide housing queue

NAVIGATE

 Outreach workers begin case management, helping clients address barriers to housing

Assist with obtaining identification documents, benefits, medical care, mental health services, rehabilitation

HOUSE

 When housing becomes available, help our client determine if the home is the right fit for them

77
Individuals

Transition case management to housing support services

Maurice, who got David connected with a street medicine team and medication.

Intown helped David apply for disability benefits and this summer he moved into his own apartment after 18 years on the streets. "I thank God for everything Intown has done for me. I appreciate the little things," David shares, "like having a roof over my head when it rains." David remains a leader in his church, volunteering and talking with his friends who still sleep outside. He's a survivor and has hope that Intown can help his friends find their way to permanent housing like they helped him.

OUR SUPPORTERS

Government Grants

The City of Atlanta
FEMA- Emergency Food and Shelter Program
U.S. Department of Health and Human Services

Foundations

Atlanta Foundation
Cecil B. Day Foundation
Community of Hospitality
Fisher-Crum Foundation
Hauser Family Foundation
McMaster-Carr Foundation
North Georgia Conference of the UMC
RFP Fund
The River
United Way of Metropolitan Atlanta

Organizations

Barefoot Wines
Brite Creative
Cindy Brown Photography
Cynthia Baer- Your Neighborhood Realtor
FIG Partners
First Fidelity Financial Group of Atlanta
George Winston
Kathy Redgate- Brooks, McGinnis, & Company
Papa John's
Raging Burrito
Rise-N-Dine
Sweet Auburn BBO
Troutman Sanders
Yeah! Burger

Arts and Eats Donors

Barbara Antley
Atlanta Botanical Garden
Atlanta Hawks
Jamie & Pamela Breen
Maira Brennen
Stephen & Erin Chance
CJB Dance
Concentrics Restaurants
Cook's Warehouse
Dad's Garage
Down South Design
Emory Conference Center Hotel
Nancy Fleming

Glenn Memorial UMC
Chip Haskell
Highwire Comedy Company
Kara Johnson Photography
Kendra Scott Jewelry
Dave Kimbrell
Stuart Kingma
Clint Lawrence
Jan Lichtenwalter
Mandarin Oriental Atlanta
Claudia Martinez
Kevin McGlynn - Harry Norman Realtors
Rhonda & Robert McIntosh
Macey Milstead
Susan Bell Morris
Susan Pinson
Raging Burrito
Mary & Wendell Reilly
Brad & Heidi Schweers
George & Cynthia Shepherd
Peter & Kelly Siddiqui
The Atlanta Shakespeare Company
The Indigo Girls
The Ritz-Carlton
Jane & Wayne Thorpe
Total Wine and More
Nill & Donna Toulme
Carolina Uribe
Bob & Karen Varsha
Fentress & Jim Waits

Individuals

> \$10,000

Jennie Casaday

\$5,000 - \$9,999

Kent Balch & Tony Fishpaw
David & Margaret Brackett
Toby & Martha Brooks
Brian Davison
Joe Kingma & Myra Palmer
Bill Levisay & Jennie Saliers
Randy & Tara Parrish
Scott & Randi Schnell
Michael & Camille Vaughan

\$2,500 - \$4,999

Anonymous
Stephen & Erin Chance

Deborah Marlowe
Kevin & Susan Ruhl
Jay & Laura Sadd
Ginger Hicks Smith
Wayne & Jane Thorpe

\$1,000 - \$2,499

Becky & Scott Bracewell
Chris Brierley
Andy & Alina Capanyola
Chris Dawson & MJ Impastato
Bill & Pam Duncan
Dawn Francis-Chewning
Jeff Hallett
Peggy Hibbert
Scott JacobsHarrison & Francine Kohler
David & Melissa Lerner
Edward McCallum
Kevin & Tama McGlynn
Richard & Emily Newman
Dave & Susan Peterson
Mathew & Susan Pinson
Paul Powers & Lynn Watson-Powers
Ronald Harris & Grace Pownall
Tom Rittle
Lucas & Shelby Roberts
Julia Roberts
Marcy Sperry
Jim & Mary Sutherland
Nill & Donna Toulme
Dick & Lee Van Leuvan
Paul Wagler
Jim & Fentress Waits
Alex & Katy Watts
Mark & Claire Wilkiemeyer

\$500 - \$999

Al & Joanna Adams
Anonymous
Alan & Kathy Bremer
Tom & Betty Casey
Karen & Beth Courtney-Long
Britt Dean
Bill & Sheila Dixon
Vasily Assikis & Christina Georgiadou
Bill & Jen Graves
Rhea Hannah
Lynn & Carol Hogue
Bill & Cindy Humphries

SPONSORING CONGREGATION SPOTLIGHT

Glenn Memorial United Methodist Church, tucked upon a hill on the edge of the Emory University campus, was one of the founding congregations of Intown Collaborative Ministries. This year the church is rethinking local mission. The first step was to talk to church members: How do you love your neighbor? Where is God calling you to serve? Driven by the results of those conversations, the local missions committee sought out organizations with which to partner. The partnership extends beyond financial support, though. The idea behind the quiet revolution was to be more than a check; the idea was to find ways to bring the full breadth of gifts of the members of Glenn beyond the walls of the church and out into the community.

Every Friday and Saturday, you can find members of Glenn serving in the food pantry. Glenn members serve on the Board of Directors and are vital to the success of the annual Arts and Eats fundraiser. Inspired by the deep, steadfast support of Glenn members, Intown leaders are thinking creatively to find new, exciting ways to engage not only Glenn, but also our other sponsoring congregations. How can our supporters volunteer in meaningful ways with our homeless outreach program? How can we educate children, teens, adults about hunger and homelessness in their communities? How can we help you and your organization love your neighbors?



DONOR SPOTLIGHT

Melissa and David Lerner have been supporters of Intown since 2011. Their daughters got them volunteering at the Food Pantry through their church youth group. Melissa and David became financial supporters in 2013 and have increased their giving every year since. They have witnessed Intown's resilience as the need for food, clothing, and shelter has increased and Intown has stepped up to the challenges.

"We are excited to be a part of a local organization that forms relationships with people and meets them where they are. From the first time we volunteered, we have been proud to be a part of a team that treats people with dignity and autonomy, not in a top-down way."

With so many worthy causes around the city and the world, Melissa and David give to Intown because Intown serves their literal neighbors—the people who live and work and struggle to make ends meet right in their community. "Intown lets us show love to our neighbors and lets them show love to us as well."

"We give financially and invest in Intown because Intown gets results."



OUR SUPPORTERS

\$500 - \$999 (Cont'd)

Jeff Ivey
John & Julia Jagger
Baron & Amy Jordan
Mayuri Joshi Head
Charles Knox
John & Karen Leary
Lynn & Alison LeBreton
David & Amanda Lower
Craig Pigg & Michael Prudent
Catherine Powell
Steve & Ann Rushing
Brad & Heidi Schweers
Dick & Betsy Schweers
Clark Simmons & Larry Owens
Kyle & Laura Ulep
Matt Whalin
Cindy Whitney

\$100 - \$499

Carole Adams
Jeff & Belinda Allen
Barbara Antley
Steve & Sue Apolinsky
Crystal Bailey
Joseph & Margaret Ballay
Woody & Carol Bartlett
Paul & Barbara Bianchi
Caitlin Bohannon
Gordon & Mary Lou Boice
Bill & Haqqa Bolling
Gregory Bongiovanni
Elizabeth Boswell
Jane Boyd Lee
Cheryl Breissinger
Richard & Sarah Brownlee
Donna Buford
Martin & Nancy Buss
Tony Carollo & Colin Kirkman
Cameron Carter
Gardner & Peggy Chambliss
Ken Christensen
Barbara Clark
Meredith Colbert
Nora Colmenares
Katharine Connell
Nicole Davis
Scott & Jeannette DePoy

Kim Di Francesco
Woody & Genie Driskill
Don & Genevieve Edwards
Tina Eyerly
Khurram Farooqui
Mike Farrell
Anne Fears
John & Diane Floyd
Steve & Susan Forte
Jim & Sandra Gibson
Kim Gnatt
Chris Griffith
Jon & Heather Hallett
Brett & Lisanne Hardin
Mary Hart
Gerry Cook & Rachel Henning
Lou & Lynda Herrig
John & Susan Hogshead
ChaYi Hwang
Rob & Carolyn Johnson
Scott Jones
Sheila Judy
Rex & Janie Kaney
Donald Kendrick & Robin Everhart
Don & Susan Kennicott
Jason Key
Linda King
Steve & Carolyn Knight
Dianne Kunkle
Scott & Mary Lafferty
Bart & Michele Lester
Luther & Martha Lewis
Brian Liddy
Sarah Lopex
Mike & Amara Lynch
Dan & Kitty MacFarlane
Rachel Mathews
John Maximuk
Marty Maxwell & Cayenne Barnes
Jeff & Cathie McClellan
Mike & Anne McGlamry
Joy McKnight
Danny & Connie Morris
Mark & Judy Musick
Katie Newsom
Don Newsome
Drew Niess
Hillel & Johanna Norry

Tom & Sally Oakes
Ellen Patrick & Terry Price
Al & Martha Pearson
Jennifer Pennington
Jenny Phillips
Carmen Poee
Anna Potter
David Propp
Dale & Barbara Ray
Jon Reese
Phil & Heather Regnault
Scott Rencher
Adam & Erin Renner
Deborah Richardson
Bob Rittle
Allison Rollins
Carolyn Roper
Cindy Runyon
Don Saliers
Sarah Satola
Mollie Schane
Mary Schauer
Carl Seville
Richard Shanahan
Michael Shapiro & Suzanne Wakefield
Albert & Kathy Sheffer
Luther & Helen Smith
Anne Soileau
Jeanne Stahl
Prissy Stewart
John & Suzette Stewart
Stan Sullivan
Edward & Anne Michael Sustsman
Ed Tessaro
Sarah Tuell
Robyn Turner
Andy & Charlotte Udell
Bob & Karen Varsha
Richard Vincent
Marc Wagler
Wade & Elizabeth Watson
Ben & Merritt Weddle
Mike & Von Weidemann
Robert Whitehurst
John & Ginger Wiley
Kevin & Jamie Wilhelm
Monirah Womack
Chuck & Pat Young

We apologize for any errors or omissions in our donor lists. Please contact us with corrections. All donations are important. However, space limitations allow us to print only donations of \$100 or more.

REFLECTING ON RESILIENCE

Over the past year the Intown Collaborative Ministries Outreach Team has walked alongside 77 of our friends experiencing homelessness and through the doors of their own homes. We thought that was a cause for celebration! So, for our Inaugural Graduation Celebration, we gathered friends, staff, and partners to share a meal, create artwork reflecting on housing, and enjoy fellowship. Intown staff, along with Druid Hills Presbyterian Church volunteers who sponsored the event, listened to our friends' stories of resilience and transformation. We listened as our friends detailed what home means to them - having a key to turn into one's own door, a place that brings comfort, joy, and transformation. We heard about how home saved lives. As I reflect on the work of Intown Collaborative Ministries and the collaborating efforts of our partner congregations and non-profits, I am reminded of the time, effort, and determination - the resilience - that it takes to build a community that loves and supports the most vulnerable. It is not work that can be done alone.

In our work with our friends experiencing hunger and homelessness, it takes a collaborative effort. We build rapport and trust, a crucial first step that is impossible without our generous donors and volunteers. With our partnering organizations, we reach out and serve our neighbors. And we must walk with our friends on the long, challenging path to home and wholeness - work we could not do without your support.

MARIA CARR
Director of Outreach

From top: Volunteers from Druid Hills Presbyterian Church serve supper for Graduates. Outreach Program Graduates William Burns and Tommy Duffy celebrate finding home. Graduates and Intown staff.



Intown Collaborative Ministries is a 501(c)(3) charitable organization. Tax-deductible donations can be made at www.intowncm.org/donate.

1026 PONCE DE LEON AVENE NE
ATLANTA, GEORGIA 30306

404.590.6956
INTOWNCM.ORG



Photography by Tori Allen, Chloe Cook, Brad Schweers

SPONSORING CONGREGATIONS

Atlanta Primitive Baptist Church
Church at Ponce & Highland
Church of Our Saviour
Inman Park UMC
Druid Hills Presbyterian
Glenn Memorial UMC
Grace Lutheran
Greater Smith Chapel AME
Congregation Shearith Israel
Haygood Memorial UMC
Mercy Community Church
Morningside Presbyterian
Neighborhood Church
Rock Spring Presbyterian
St. John's Lutheran Church
Virginia-Highland Church



STAFF

Brad Schweers
Executive Director

Maria Carr
Director of Outreach

Stan Sullivan
Director of Engagement and
Training

Rev. Sally Oakes
Director of Food Ministries

Franco Bejarano
Outreach Case Manager

Maurice Lattimore
Outreach Peer Specialist

Rev. Allen Jones
Clothes Closet Coordinator

Chloe T. Cook
Administrative and Development
Assistant